

TIME:03 HRS

MAX MARKS:80

- N.B. 1. Question No 1 is compulsory.
2. Solve any **three** questions out of remaining five questions.
3. Assume suitable data if necessary.
4. Figures to right indicate marks.

Q. 1. Solve any **four** out of five. (4*5=20)

- Describe a Woman Entrepreneur and state the steps government should take to encourage women entrepreneurs?
- List different methods of acquisition.
- Write about Scientific management. Explain Taylor's four principles of scientific management.
- Write a note on Supply Chain Management
- Compare: Manager Vs Entrepreneur

Q. 2.

- Describe Entrepreneurial motivation and explain different ways an entrepreneur can motivate his employees. (10)
- Write a detailed report on factors to be considered when starting a new business. (10)

Q. 3.

- List different factors that can result in failure of a new venture. (10)
- State and explain with examples indicating the features of a good business plan. (10)

Q. 4.

- Define E-commerce and explain different types of E-commerce. (10)
- Explain with example the following statement: E-commerce can result in globalization of the business activity. (10)

Q. 5.

- Define an ERP. List the different features an ERP should have for an educational institute software. (10)
- Discuss the core and extended components of ERP system. (10)

Q. 6.

- Enlist and explain the different sources of Finance for enterprises. (10)
- Explain procurement and E-Procurement and describe the components of e-Procurement. (10)